## Size of Business, Ethnicity, and Region Crosstabs COVID-19 Business Survey, May 4, 2020

May 4, 2020

Targoz Market Research®

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<sup>\*</sup> Denotes variable with statistically significant findings

Have you experienced any impact on your business from COVID-19? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	ıs Region		
	Total	ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F		Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>Yes</b> Column %	83%	76%	90% A	94% A	83%	83%	83%	95%	94%	95%	83%	80%	82%	83%	86%	80%
<b>No</b> Column %	17%	24% BC	10%	6%	17%	17%	17%	5%	6%	5%	17%	20%	18%	17%	14%	20%

<sup>\*</sup> Denotes variable with statistically significant findings

How has COVID-19 impacted your current operations? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	rise: Fewer than 20	rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	350	-	270	80	350	234	116	135	78	57	350	75	51	141	79	4
Minimal impact, most employees can work from home Column %	25%	-	24%	36%	25%	23%	29%	19%	29% G	5%	25%	21%	28%	27%	27%	0%
Moderate impact, some employees need to work on-site Column %	23%	-	22%	24%	23%	20%	29% D	21%	21%	22%	23%	28%	15%	26%	18%	15%
Significant impact, most employees need to work on-site Column %	32%	-	33%	25%	32%	35%	27%	41%	34%	52% F	32%	42% J	27%	27%	29%	85% HIJK
Total impact, complete shutdown Column %	20%	-	21%	15%	20%	22%	15%	19%	16%	22%	20%	9%	30% H	20% H	26% H	0%

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

What has been the impact of COVID-19 on how you pay your employees? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			Į.	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	rise: Fewer than 20	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	350	-	270	80	350	234	116	135	78	57	350	75	51	141	79	4
<b>No change, full pay</b> Column %	23%	-	22%	26%	23%	22%	25%	11%	15%	5%	23%	23%	35% J	18%	23%	0%
Reduced work hours, reduced pay Column %	35%	-	35%	36%	35%	34%	38%	40%	43%	36%	35%	32% I	11%	47% HIK	34% I	77% HI
Granting leave of absence due to inability to work Column %	9%	-	9%	10%	9%	9%	10%	9%	10%	8%	9%	21% IJK	6%	4%	8%	23% J
Laying off or furloughing staff Column %	29%	-	30%	27%	29%	32%	23%	36%	29%	46% F	29%	23%	46% HJL	25%	33%	0%
Not applicable, we do not have employees in this category Column %	3%	-	3%	1%	3%	3%	4%	4%	4%	3%	3%	1%	2%	6%	1%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

Have you decided to reduce your hours or close your business temporarily? \*

		Size of E	Business		Ethn	icity (Sh	ort)	Approve Prote	ed for Pa	aycheck ogram		ı	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	enterp rise: Fewer than 20	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H		South	West K	Unkno wn L
Unweighted Sample Size	350	-	270	80	350	234	116	135	78	57	350	75	51	141	79	4
Reduce hours Column %	38%	-	39%	27%	38%	37%	41%	46%	44%	48%	38%	40%	25%	42% I	38%	51%
Close temporarily Column %	31%	-	30%	36%	31%	34% E	24%	34%	38%	30%	31%	26%	27%	33%	35%	34%
Close permanently Column %	5%	-	5%	2%	5%	3%	8% D	4%	2%	5%	5%	11% JK		2%	0%	15%
Not closing or reducing hours Column %	15%	-	15%	17%	15%	14%	18%	9%	8%	11%	15%	15%	30% HJK	12%	12%	0%
<b>Other</b> Column %	0%	-	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
None of the above Column %	10%	-	8%	18% B	10%	10%	8%	6%	8%	4%	10%	5%	7%	10%	15% H	0%
<b>Not sure</b> Column %	1%	-	1%	0%	1%	1%	0%	0%	0%	0%	1%	0%	6% J	0%	0%	0%
Moved to online sales Column %	0%	-	0%	0%	0%	1%	0%	1%	0%	2%	0%	2%	0%	0%	0%	0%
<b>12hrs</b> Column %	0%	-	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

Significant difference within groups: BDEHIJK

If you are facing furloughs, or have already needed to do layoffs, how many employees will that affect? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	ees	Very small enterp rise: Fewer than 20 employ ees B	rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	350	-	270	80	350	234	116	135	78	57	350	75	51	141	79	4
Column %	21%	-	22%	11%	21%	23%	18%	13%	13%	13%	21%	14%	20%	20%	27% H	51% H
<b>1-5</b> Column %	41%	-	45% C	10%	41%	40%	42%	43%	35%	54% F	41%	51% K	42%	42%	32%	15%
<b>6-10</b> Column %	17%	-	17%	14%	17%	15%	22%	20%	20%	19%	17%	18%	20%	14%	17%	23%
<b>10-15</b> Column %	7%	-	6%	20% B	7%	10% E	2%	13%	16%	8%	7%	5%	10%	7%	8%	0%
<b>15 or more</b> Column %	4%	-	2%	23% B	4%	5%	4%	6%	7%	6%	4%	5%	4%	5%	4%	11%
None of the above Column %	9%	-	8%	23% B	9%	8%	12%	5%	8%	0%	9%	7%	4%	12%	12%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

Are you currently hiring employees due to an increase in business? \*

		Size of B	usiness		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20 employ ees B	Larger enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F		Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	350	-	270	80	350	234	116	135	78	57	350	75	51	141	79	4
<b>Yes</b> Column %	11%	-	11%	11%	11%	8%	18% D	13%	22% G		11%	10% I	0%	15% I	16% I	0%
<b>No</b> Column %	89%	-	89%	89%	89%	92% E	82%	87%	78%	98% F	89%	90%	100% HJK	85%	84%	100%

Is your company providing any compensation to contract/gig workers who are left without work? \*

		Size of I	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Tota	A single owner or home office: No employ ees	small enterp rise: Fewer than 20 employ ees	Larger enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample	Size 350	-	270	80	350	234	116	135	78	57	350	75	51	141	79	4
Yes, full compensa Colum		-	13%	30% B	15%	14%	16%	20%	26%	13%	15%	14%	20%	12%	17%	0%
<b>Yes, pa</b> <b>compensa</b> Colum	tion	-	22%	19%	22%	20%	26%	31%	39% G	18%	22%	21%	24%	25%	17%	34%
Colum	<b>No</b> n % 33%	-	35% C	19%	33%	34%	31%	26%	15%	41% F	33%	39%	27%	37%	29%	15%
Not applicable, we not have contract/gig worl	any ers		30%	32%	30%	31%	27%	23%	20%	28%	30%	26%	28%	26%	37%	51%

<sup>\*</sup> Denotes variable with statistically significant findings

Type of Business \*

		Size of E	Business		Fthn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	A single owner or home office: No employ	Very	Larger enterp rise: 20 or more employ ees C	Total	White D	Not White or Prefer Not To Say E	Total		Not Approv ed G	Total		Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
Health care and social assistance Column %	15%	15%	14%	23%	15%	14%	18%	23%	26%	18%	15%	18%	11%	17%	15%	0%
Accommodation and food services/eating and drinking Column %	13%	7%	20% A	16% A	13%	12%	17%	21%	22%	18%	13%	10%	15%	13%	13%	33%
Retail trade Column %	9%	12% B	5%	14% B	9%	9%	8%	8%	9%	7%	9%	11%	8%	8%	11%	0%
Manufacturing Column %	9%	7%	11%	5%	9%	11% E	4%	9%	12%	6%	9%	13% J	13% J	1%	14% J	0%
Professional, scientific, and technical services Column %	9%	10%	9%	4%	9%	9%	8%	7%	9%	6%	9%	9%	12%	10%	7%	0%
Construction Column %	8%	5%	12% A	4%	8%	9%	5%	7%	4%	12% F	8%	5%	9%	11% HK	5%	30% HIK
Wholesale trade Column %	6%	5%	6%	15% AB	6%	6%	7%	1%	2%	0%	6%	6% K	3%	11% IK	2%	0%
Finance and insurance Column %	3%	3%	3%	3%	3%	3%	3%	4%	3%	5%	3%	1%	5%	4%	2%	0%
Transportation and warehousing Column %	3%	4%	3%	0%	3%	3%	3%	2%	1%	3%	3%	2%	2%	2%	6% J	0%

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

Significant difference within groups: ABCDEFHIJK

Type of Business \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
<b>Educational services</b> Column %	3%	3%	3%	1%	3%	2%	6% D	2%	2%	1%	3%	3%	3%	1%	5% J	0%
Real estate and rental and leasing Column %	2%	2%	2%	2%	2%	2%	3%	2%	2%	2%	2%	2%	0%	3%	2%	0%
Other or Not Sure Column %	20%	28% BC	12%	12%	20%	21%	18%	14%	8%	21% F	20%	20%	19%	20%	20%	36%

<sup>\*</sup> Denotes variable with statistically significant findings

Have you started new programs or services such as curbside pickup? \*

Eating and Drinking or Retail

	9	Size of B	Business		Ethn	icity (Sh	ort)		ed for Pa			Į	JS Censu	ıs Region	l	
т	otal	A single owner or home office: No employ ees	small enterp rise: Fewer than 20	Larger enterp rise: 20 or more employ ees	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F		Total	Midwe st H		South J	West K	Unkno wn L
Unweighted Sample Size	144	71	53	20	144	101	43	47	29	18	144	30	24	54	35	1
<b>Yes</b> Column %	39%	24%	52% A	45%	39%	33%	51% D	67%	75%	59%	39%	56% IK	30%	49% K	25%	0%
<b>No</b> Column %	61%	76%	48%	55%	61%	67%	49%	33%	25%	41%	61%	44%	70%	51%	75%	100%

Did you apply for Paycheck Protection Program? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Tota	ees	small enterp rise: Fewer than 20 employ	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample S	ze 756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>Y</b> Column	<b>es</b> % 26%	13%	37% A	53% AB	26%	24%	30%	100%	100%	100%	26%	26%	24%	28%	24%	22%
Column	<b>No</b> % 68%	80% BC		42%	68%	69%	63%	0%	0%	0%	68%	68%	73%	65%	67%	68%
<b>Not su</b> Column		7%	7%	5%	7%	6%	7%	0%	0%	0%	7%	5%	3%	8%	9% I	10%

<sup>\*</sup> Denotes variable with statistically significant findings

What amount did you apply for from the Paycheck Protection Program?  $^{\ast}$ 

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	191	56	95	40	191	132	59	191	103	88	191	40	30	78	41	2
\$49,999 and Under Column %	52%	76% BC	48% C	10%	52%	50%	56%	52%	45%	61% F	52%	56%	63%	51%	44%	0%
<b>\$50,000 to \$99,999</b> Column %	26%	8%	28% A	59% AB	26%	26%	27%	26%	32% G	18%	26%	25%	23%	29%	23%	69% HIJK
<b>\$100,000 to \$149,999</b> Column %	13%	9%	15%	14%	13%	12%	15%	13%	16%	9%	13%	8%	9%	11%	24%	31%
<b>\$150,000 or More</b> Column %	4%	2%	4%	15%	4%	6%	2%	4%	6%	2%	4%	9%	2%	2%	7%	0%
<b>Not sure</b> Column %	4%	5%	5%	1%	4%	6%	1%	4%	1%	9% F	4%	2%	3%	8%	2%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

Were you approved for the Paycheck Protection Program? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20 employ ees B	Larger enterp rise: 20 or more employ ees C	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	191	56	95	40	191	132	59	191	103	88	191	40	30	78	41	2
Yes, I was approved but have not received the funds as of yet Column %	41%	39%	40%	56%	41%	43%	37%	41%	72% G	0%	41%	35%	53% K	43%	30%	100% K
Yes, I was approved, and I have received the funds Column %	16%	14%	14%	35% AB	16%	11%	28% D	16%	28% G	0%	16%	25% I	5%	16%	18%	0%
No, I was denied Column %	12%	9%	14%	2%	12%	13%	8%	12%	0%	27% F	12%	20% J	17%	7%	7%	0%
No, I was waiting for approval when the program ran out of money Column %	28%	33% C	29% C	6%	28%	30%	23%	28%	0%	64% F	28%	16%	17%	32%	42% HI	0%
None of the above Column %	4%	5%	3%	2%	4%	3%	4%	4%	0%	8% F	4%	4%	8%	2%	2%	0%

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

Based on your experience applying for the Paycheck Protection Program, are you considering changing banks? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	A single owner or home office: No employ ees A	Very small enterp rise: Fewer than 20 employ ees B	rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	191	56	95	40	191	132	59	191	103	88	191	40	30	78	41	2
<b>Yes</b> Column %		35%	44%	31%	40%	35%	53% D	40%	45%	34%	40%	51%	34%	40%	37%	31%
<b>No</b> Column %		40%	42%	65% AB	44%	46%	39%	44%	45%	42%	44%	43%	43%	38%	54%	69%
I didn't apply for the loan through my current bank Column %		24% BC	11%	4%	13%	16% E	6%	13%	10%	18%	13%	6%	20%	18%	7%	0%
None of the above Column %			3%	0%	2%	3%	2%	2%	0%	6% F	2%	0%	3%	4%	2%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

Did you apply to the Economic Injury Disaster Loan Program? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	ees	enterp rise: Fewer than 20 employ	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E		Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>Yes</b> Column %		11%	24% A	26% A	17%	15%	24% D	51%	54%	46%	17%	15%	18%	18%	19%	15%
<b>No</b> Column %		85% BC	71%	73%	78%	81% E	72%	45%	43%	48%	78%	80%	79%	78%	76%	85%
<b>Not sure</b> Column %		4%	5%	1%	4%	4%	4%	4%	2%	6%	4%	5%	3%	4%	5%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

Were you approved for the Economic Injury Disaster Loan Program? \*

		Size of E	Business		Ethn	nicity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	143	42	71	30	143	93	50	106	58	48	143	27	25	59	31	1
Yes, I was approved but have not received the funds as of yet Column %  Yes, I was approved,		20%	21%	16%	21%	20%	21%	23%	33% G	8%	21%	9%	39% HK	23%	13%	0%
and I have received the funds Column %	24%	14%	26%	45% A	24%	20%	32%	21%	31% G	5%	24%	34%	11%	20%	28%	100% I
<b>No, I was denied</b> Column %	10%	5%	14%	3%	10%	11%	8%	11%	9%	14%	10%	7%	0%	18% I	9%	0%
No, I was waiting for approval when the program ran out of money Column %		46%	32%	22%	36%	42% E	25%	36%	19%	64% F	36%	46%	29%	36%	37%	0%
None of the above Column %	10%	14%	6%	14%	10%	7%	14%	9%	9%	9%	10%	5%	20% J	4%	14%	0%

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

Significant difference within groups: AEFGHIJK

What is the likelihood that your business will survive to the end of 2020? \*

		Size of B	Business		Ethn	icity (Sh	ort)		ed for Pa			,	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	ed	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
Extremely unlikely Column %	5%	4%	7%	9%	5%	5%	7%	8%	4%	13% F	5%	3%	9% H	6%	4%	0%
<b>Unlikely</b> Column %	8%	6%	10%	7%	8%	8%	8%	12%	15%	9%	8%	6%	11%	6%	11% J	0%
Not sure or neutral Column %	33%	34%	34% C	19%	33%	32%	35%	37%	31%	44%	33%	35%	25%	38% I	31%	15%
<b>Likely</b> Column %	31%	35% B	27%	29%	31%	32%	27%	27%	30%	23%	31%	35% K	30%	31%	25%	75% HIJK
Extremely likely Column %	23%	21%	23%	36% A	23%	22%	23%	16%	20%	10%	23%	21%	25%	18%	29% J	10%

<sup>\*</sup> Denotes variable with statistically significant findings

Please estimate the decrease in monthly revenue you have experienced due to COVID-19 since March 1st, 2020. \*

		Size of F	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	US Censu	s Region		
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20	Larger enterp rise: 20 or more employ ees	Total	White D	Not White or Prefer Not To Say E			Not Approv ed	Total		Northe ast	South	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>0%</b> Column %	11%	17% BC	5%	6%	11%	12%	9%	4%	4%	4%	11%	13%	12%	11%	10%	10%
<b>&lt;10%</b> Column %	13%	8%	19% AC		13%	11%	17% D	9%	15% G	3%	13%	7%	21% HJK	10%	12%	43% HJK
<b>10-20%</b> Column %	11%	9%	11%	26% AB	11%	10%	13%	10%	11%	9%	11%	17% IK		11%	8%	32% IK
<b>21-30%</b> Column %	10%	7%	13% A	13%	10%	9%	12%	14%	18%	10%	10%	15% I	6%	10%	9%	0%
<b>31-40%</b> Column %	7%	7%	6%	5%	7%	6%	8%	7%	6%	9%	7%	4%	8%	11% HK	3%	0%
<b>41-50%</b> Column %	6%	6%	5%	5%	6%	6%	5%	3%	1%	7%	6%	5%	5%	4%	8%	0%
<b>51-60%</b> Column %	8%	8%	8%	1%	8%	9% E	4%	12%	15%	9%	8%	11%	6%	8%	6%	0%
<b>61-70%</b> Column %	5%	4%	6%	13% A	5%	5%	4%	9%	5%	13%	5%	6%	4%	5%	6%	0%
<b>71-80%</b> Column %	6%	6%	6%	5%	6%	6%	6%	7%	8%	7%	6%	5%	1%	9% I	8% I	0%
<b>81-90%</b> Column %	6%	6%	5%	4%	6%	6%	6%	5%	6%	5%	6%	2%	11% HJ	5%	6%	0%
<b>91-100%</b> Column %	16%	18%	16%	8%	16%	18%	13%	15%	10%	23% F	16%	15%	18%	13%	21% J	15%

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

Significant difference within groups: ABCDEFGHIJK

Please estimate the decrease in monthly revenue you have experienced due to COVID-19 since March 1st, 2020. \*

		Size of I	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	ıs Region	ĺ	
	Total	ees	small enterp rise: Fewer than 20 employ ees	Larger enterp rise: 20 or more employ ees	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H			West K	Unkno wn L
None of the above	20/	20/	10/	70/	2%	20/	40/	20/	20/	20/	20/	1.0/	10/	40/	10/	00/
Column %	2%	3%	1%	7% B	2%	2%	4%	2%	2%	2%	2%	1%	1%	4%	1%	0%

Since March 1st, has your business had more trouble getting larger enterprises, suppliers, etc. to pay you on time? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	st	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>Yes</b> Column %	32%	26%	37% A	41%	32%	31%	34%	47%	56% G		32%	18%	34% H	36% H	35% H	22%
<b>No</b> Column %	57%	63% BC	52%	45%	57%	59%	53%	46%	37%	59% F	57%	70% IJK	52%	54%	55%	68%
<b>Not sure</b> Column %	11%	10%	11%	15%	11%	10%	13%	7%	7%	6%	11%	12%	15%	9%	10%	10%

<sup>\*</sup> Denotes variable with statistically significant findings

How much of an advantage will larger operators in your industry have over small businesses like yours, thanks to the pan \*

		Size of B	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20 employ ees B	Larger enterp rise: 20 or more employ ees C	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>No advantage</b> Column %	14%	17% B	11%	8%	14%	15%	13%	13%	16%	11%	14%	12%	18% J	9%	22% HJ	0%
Minor advantage Column %	18%	16%	21%	14%	18%	17%	20%	20%	25% G	13%	18%	17%	18%	21% K	13%	56% HIJK
Moderate advantage Column %	27%	21%	33% A	44% A	27%	28%	26%	30%	32%	28%	27%	36% K	26%	29% K	20%	25%
Serious advantage Column %	26%	28%	22%	33%	26%	26%	24%	29%	23%	37% F	26%	23%	27%	25%	28%	20%
<b>Not sure</b> Column %	14%	17% C	13% C	1%	14%	14%	16%	8%	4%	12% F	14%	13%	12%	16%	17%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

Do you rent or lease space for your business? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E		Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>Yes</b> Column %	34%	19%	49% A	69% AB	34%	32%	42% D	61%	64%	57%	34%	40% JL	35% L	31% L	36% L	7%
<b>No</b> Column %	64%	80% BC	49% C	27%	64%	66% E	57%	39%	36%	43%	64%	57%	63%	69% H	61%	93% HIJK
<b>Not sure</b> Column %	2%	1%	2%	4%	2%	2%	2%	0%	0%	0%	2%	2%	2%	1%	3%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

Are you current on your April rent or lease? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	ed		Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	248	78	121	49	248	169	79	110	64	46	248	53	39	99	56	1
<b>Yes</b> Column %	81%	88% B	77%	90%	81%	82%	80%	81%	85%	76%	81%	87%	75%	83%	79%	100%
<b>No</b> Column %	17%	12%	21%	10%	17%	18%	16%	17%	15%	20%	17%	13%	21%	15%	21%	0%
<b>Not sure</b> Column %	1%	0%	2%	0%	1%	0%	3%	2%	0%	4%	1%	0%	4%	2%	0%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

Will you be able to pay your May rent or lease? \*

			Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
		Total	ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
ı	Jnweighted Sample Size	248	78	121	49	248	169	79	110	64	46	248	53	39	99	56	1
	<b>Yes</b> Column %	58%	52%	58%	70%	58%	57%	60%	57%	66% G		58%	65%	48%	56%	60%	100%
	<b>No</b> Column %	21%	27%	20%	12%	21%	22%	20%	21%	21%	20%	21%	18%	33% J	17%	22%	0%
	<b>Not sure</b> Column %	21%	21%	21%	18%	21%	21%	20%	22%	13%	36% F	21%	17%	19%	27%	18%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

How do you think your business will be impacted if Donald Trump wins the election in November of 2020? \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20 employ ees B	Larger enterp rise: 20 or more employ ees C	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	st	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
My business will be better off Column %	34%	30%	40% A	25%	34%	39% E	20%	39%	32%	47% F	34%	35%	34%	33%	34%	57%
My business will be worse off Column %	27%	28%	26%	41% B	27%	25%	35% D	35%	43% G		27%	26%	31%	27%	26%	33%
It will not impact my business either way Column %	38%	42% B	34%	34%	38%	36%	45% D	26%	24%	30%	38%	38% L	35%	40% L	41% L	10%

<sup>\*</sup> Denotes variable with statistically significant findings

If the November 2020 general election for president was held today, would you vote for: \*

		Size of E	usiness		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	ees	Very small enterp rise: Fewer than 20 employ ees B	Larger enterp rise: 20 or more employ ees C	Total	White D	Not White or Prefer Not To Say E	Total	ed	Not Approv ed G	Total	st	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>Donald Trump</b> Column %	44%	45%	44%	35%	44%	51% E	25%	46%	37%	59% F	44%	46%	52% K	43%	37%	42%
<b>Joe Biden</b> Column %	34%	34%	32%	55% AB	34%	31%	43% D	37%	46% G	24%	34%	34%	32%	34%	34%	58%
Not sure or undecided Column %	15%	13%	18% C	7%	15%	13%	23% D	13%	15%	11%	15%	16%	9%	16% I	20% I	0%
I would not vote Column %	7%	7%	6%	4%	7%	6%	9%	4%	2%	6%	7%	4%	7%	7%	9%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

In the 2016 election for president, did you: \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			Į	JS Censu	s Region		
	Total	A single owner or home office: No employ ees A	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
Vote for Donald Trump Column %	41%	38%	44%	45%	41%	47% E	23%	45%	43%	47%	41%	46% K		39%	34%	27%
Vote for Hillary Clinton Column %	29%	29%	28%	31%	29%	23%	46% D	29%	33%	24%	29%	27%	30%	29%	26%	58% HIJK
Voted for another candidate Column %	10%	10%	11%	16%	10%	10%	11%	9%	10%	8%	10%	10%	7%	12%	12%	0%
I did not vote in the 2016 election Column %	20%	24% BC	18%	8%	20%	20%	21%	16%	13%	20%	20%	18%	14%	20%	28% HIJ	15%

<sup>\*</sup> Denotes variable with statistically significant findings

How would you describe the primary bank for your business? Is it a: \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
Big four bank (Citigroup, Bank of America, Wells Fargo, JP Morgan Chase, etc.) Column %	34%	30%	37% A	44%	34%	33%	36%	44%	48%	39%	34%	20%	30% H	36% H	47% HIJL	17%
Regional bank (US Bank, KeyCorp, PNC, Fifth Third, BB&T, etc.) Column %	18%	15%	23% A	18%	18%	18%	20%	21%	19%	24%	18%	23%	18%	18%	16%	0%
Local community bank Column %	19%	16%	21% A	19%	19%	20% E	14%	15%	15%	15%	19%	28% IJK	18%	18% K	11%	35% K
Credit union Column %	12%	13%	9%	13%	12%	13% E	8%	7%	5%	10%	12%	18% IJK	8%	10%	10%	33% IJK
Online bank (TD Bank, Bank Novo, Seed, Capital One, Eastern Bank, etc.) Column %	10%	14% BC	5%	3%	10%	9%	12%	7%	7%	6%	10%	6%	14% H	11%	8%	15%
None of the above Column %	8%	12% B	4%	4%	8%	7%	11%	5%	5%	6%	8%	5%	12% H	7%	9%	0%

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

Significant difference within groups: ABCEHIJKL

How would you rate the probability of your business switching to a new bank in the next two years? \*

		Size of B	Business		Ethn	icity (Sh	ort)		ed for Pa				JS Censu	s Region		
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E			Not Approv ed	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>Not probable</b> Column %	34%	39% B	29%	36%	34%	36%	29%	25%	30%	20%	34%	36%	37% L	29%	40% JL	10%
Somewhat improbable Column %	14%	16%	13%	11%	14%	15%	13%	17%	14%	20%	14%	16%	18%	14%	12%	0%
Neutral or not sure Column %	29%	30%	29%	18%	29%	30%	26%	25%	21%	31%	29%	32% L	29% L	32% L	25% L	0%
Somewhat probable Column %	16%	10%	20% A	32% A	16%	14%	19%	22%	28% G		16%	15%	12%	16%	14%	75% HIJK
<b>Very probable</b> Column %	7%	6%	8%	3%	7%	5%	12% D	11%	8%	15%	7%	1%	5%	9% H	9% H	15% H

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

In general, do you approve or disapprove of the way Donald Trump is handling the coronavirus? \*

		Size of B	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	A single owner or home office: No employ ees A	Very small enterp rise: Fewer than 20 employ ees B	rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	ed	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
Strongly disapprove Column %	28%	27%	29%	34%	28%	25%	40% D	28%	34%	21%	28%	29%	29%	25%	32%	43%
Somewhat disapprove Column %	16%	14%	16%	24%	16%	14%	21% D	20%	17%	23%	16%	10%	14%	19% H	17%	10%
Not sure or neutral Column %	15%	15% C	16% C	4%	15%	14%	19%	15%	19%	10%	15%	18% I	9%	18% I	14%	15%
Somewhat approve Column %	21%	23%	19%	26%	21%	25% E	11%	23%	18%	29%	21%	25%	26%	20%	18%	15%
Strongly approve Column %	20%	20%	20%	11%	20%	23% E	10%	14%	12%	17%	20%	18%	22%	19%	20%	17%

<sup>\*</sup> Denotes variable with statistically significant findings

Do you think current restrictions on how restaurants, stores, and other businesses operate in your state are: \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>Too restrictive</b> Column %	25%	24%	26%	15%	25%	27% E	17%	33%	29%	39%	25%	27% JL	39% HJKL	16%	25% JL	0%
<b>Appropriate</b> Column %	52%	49%	53%	69% AB	52%	50%	55%	51%	61% G	38%	52%	49%	46%	55%	53%	67%
Not restrictive enough Column %	17%	20% B	14%	14%	17%	16%	21%	15%	10%	21% F	17%	16%	9%	23% I	17% I	33% I
<b>Not sure</b> Column %	6%	7%	6%	2%	6%	6%	6%	1%	0%	3%	6%	8%	6%	7%	6%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

## Organization Role \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	ees	enterp rise: Fewer than 20 employ	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F		Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
Owner or Partner Column %	94%	97% B	92%	89%	94%	95%	94%	93%	96% G		94%	89%	96% H	96% H	95%	100%
President, CEO, Chairperson Column %	6%	3%	8% A	11%	6%	5%	6%	7%	4%	12% F	6%	11% IJ	4%	4%	5%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

Gender \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ι	JS Censu	s Region		
	Total	A single owner or home office: No employ ees A	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	ed		Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>Male</b> Column %	47%	40%	53% A	56% A	47%	45%	51%	55%	61%	48%	47%	44%	52% J	42%	49%	66%
<b>Female</b> Column %	53%	60% BC	47%	44%	53%	55%	49%	45%	39%	52%	53%	56%	48%	58% I	51%	34%
<b>Other</b> Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

<sup>\*</sup> Denotes variable with statistically significant findings

Marital Status \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
<b>Divorced</b> Column %	10%	8%	11%	20% A	10%	10%	8%	10%	11%	10%	10%	10% I	4%	11% I	12% I	0%
<b>Living With Partner</b> Column %	13%	11%	16%	9%	13%	15% E	7%	16%	19%	11%	13%	13%	17%	13%	10%	15%
<b>Married</b> Column %	37%	37%	37%	34%	37%	38%	33%	44%	43%	46%	37%	44% J	36%	34%	37%	15%
Prefer Not To Say Column %	1%	2%	1%	0%	1%	1%	2%	0%	0%	0%	1%	0%	4% HJ	0%	1%	0%
Separated Column %	2%	2%	3%	3%	2%	2%	3%	2%	1%	4%	2%	1%	1%	4% I	2%	7%
<b>Single</b> Column %	35%	40% B	30%	34%	35%	32%	46% D	27%	26%	28%	35%	31%	36%	36%	35%	63% HJK
<b>Widowed</b> Column %	2%	1%	3%	0%	2%	2% E	0%	0%	0%	1%	2%	1%	2%	2%	3%	0%

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

Significant difference within groups: ABDEHIJK

Education \*

		Size of E	Business		Ethn	icity (Sh	ort)		ed for Pa			ı	JS Censu	s Region		
	Total	ees	Very small enterp rise: Fewer than 20 employ ees B	Larger enterp rise: 20 or more employ ees C	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7
Elementary School Column %	0%	0%	1%	0%	0%	1%	0%	1%	0%	3%	0%	0%	0%	1%	0%	0%
Middle School Column %	2%	1%	3%	0%	2%	2%	3%	3%	5% G	0%	2%	1%	4% H	2%	3%	0%
High School Column %	28%	27%	30%	22%	28%	28%	27%	25%	28%	21%	28%	34% I	20%	25%	29% I	64% HIJK
Vocational, Technical college Column %	13%	13%	14% C	5%	13%	13%	14%	9%	5%	13% F	13%	16% K	12%	17% K	6%	0%
<b>University</b> Column %	38%	40%	33%	60% AB	38%	39%	36%	36%	37%	34%	38%	28%	44% H	37%	43% H	29%
Postgraduate Column %	18%	18%	19%	13%	18%	18%	21%	26%	25%	28%	18%	21%	19%	17%	19%	7%

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

Significant difference within groups: ABCFGHIJK

Ethnicity \*

		Size of I	Business		Ethn	icity (Sh	ort)	Approved for Paycheck Protection Program			US Census Region						
	Total	ees	small enterp rise: Fewer than	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L	
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7	
<b>White</b> Column %	74%	79% B	69%	69%	74%	100% E	0%	70%	66%	76%	74%	81% J	78% J	68%	73%	90%	
<b>Asian</b> Column %	4%	3%	6% A	5%	4%	0%	16% D	9%	9%	9%	4%	3%	3%	3%	8% HIJ	0%	
<b>Black</b> Column %	9%	10%	8%	15%	9%	0%	36% D	9%	10%	7%	9%	9%	6%	13% IK	6%	10%	
<b>Hispanic</b> Column %	6%	3%	10% A	6%	6%	0%	25% D	6%	8%	3%	6%	2%	6%	9% H	7%	0%	
<b>Latino</b> Column %	1%	0%	1%	3%	1%	0%	2% D	1%	2%	0%	1%	0%	0%	1%	1%	0%	
<b>Multiracial</b> Column %	3%	4%	3%	0%	3%	0%	13% D	3%	2%	5%	3%	3%	3%	4%	3%	0%	
<b>Arab</b> Column %	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	1%	0%	0%	0%	0%	
Prefer not to say Column %	1%	0%	1%	1%	1%	0%	3% D	2%	3%	0%	1%	0%	1%	1%	0%	0%	
Other Column %	1%	1%	1%	0%	1%	0%	4% D	1%	1%	0%	1%	0%	2%	1%	1%	0%	

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

Significant difference within groups: ABDEHIJK

Income \*

		Size of E	Business		Ethnicity (Short)			Approv Prote	ed for Pa	ycheck ogram	US Census Region						
	Total	ees		enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South	West K	Unkno wn L	
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7	
High Income 1 Column %	5%	3%	7% A	13% A	5%	5%	7%	7%	10%	4%	5%	6%	4%	5%	8%	0%	
High Income 2 Column %	5%	3%	8% A	2%	5%	5%	7%	11%	13%	9%	5%	6%	7%	4%	5%	0%	
High Income 3 Column %	8%	7%	7%	23% AB	8%	8%	8%	11%	13%	8%	8%	9%	10%	6%	8%	0%	
Middle Income 1 Column %	18%	18%	20%	14%	18%	19%	16%	16%	17%	14%	18%	20%	20%	17%	17%	22%	
Middle Income 2 Column %	14%	11%	18% AC	5%	14%	15%	12%	17%	14%	20%	14%	14%	13%	14%	16%	0%	
Lower Income 1 Column %	19%	25% BC	14%	10%	19%	19%	21%	14%	12%	16%	19%	18%	18%	22%	19%	10%	
Lower Income 2 Column %	24%	27% B	19%	23%	24%	23%	26%	20%	20%	20%	24%	18%	24%	28% HK	20%	68% HIJK	
Prefer Not To Say Column %	6%	6%	6%	11%	6%	7%	4%	5%	1%	9% F	6%	10% J	4%	5%	8%	0%	

Weight Variable = Targoz Weights, Confidence Level = 95%

<sup>\*</sup> Denotes variable with statistically significant findings

Significant difference within groups: ABCFHIJK

## US Census Region \*

	Size of Business					Ethnicity (Short)			ed for Pa		US Census Region						
	Total	A single owner or home office: No employ ees	Very small enterp rise: Fewer than 20 employ ees B	enterp rise: 20 or more	Total	White D	Not White or Prefer Not To Say E	Total	Approv ed F	Not Approv ed G	Total	Midwe st H	Northe ast I	South J	West K	Unkno wn L	
Unweighted Sample Size	756	406	270	80	756	546	210	191	103	88	756	152	127	296	174	7	
<b>Midwest</b> Column %	20%	18%	22%	21%	20%	22% E	15%	21%	22%	19%	20%	100% IJKL	0%	0%	0%	0%	
Northeast Column %	19%	23% B	17%	12%	19%	21%	16%	18%	18%	18%	19%	0%	100% HJKL	0%	0%	0%	
<b>South</b> Column %	34%	35%	33%	40%	34%	31%	43% D	37%	38%	36%	34%	0%	0%	100% HIKL	0%	0%	
<b>West</b> Column %	24%	23%	26%	25%	24%	24%	25%	22%	19%	27%	24%	0%	0%	0%	100% HIJL	0%	

<sup>\*</sup> Denotes variable with statistically significant findings